

News Release



SANYO Commercial Solutions
Marketing Department

Tel: 800-858-8442 / Fax: 630-238-0074

www.sanyocommercialsolutions.com / E-mail: info@sss.sanyo.com

SANYO's New 12 and 18 Btu/h 4-Way Models Offer Optimal HVAC Comfort

Wood Dale, IL, December 3, 2008— SANYO Commercial Solutions, a division of SANYO North America Corporation, announces the new XS/XHS1271 & 1872 Ceiling-Recessed Air Conditioner & Heat Pumps. The new 4-Way airflow design sends cool air in all directions within the room and returns the air through the center of the grille, which evenly distributes air through each of the openings. The 6 new split product models are available in both 12,000 and 18,000 Btu/h capacities and available in cooling only, cooling only with low ambient capability and heat pump versions. As an added benefit, they will connect with other current 12,000 and 18,000 Btu/h outdoor units, increasing the capabilities of SANYO's already broad line of products designed to satisfy any heating or cooling need. These products are available now for purchase through your local distributor and will be on display at the AHR Expo in Chicago, IL, the world's largest HVACR tradeshow from January 26-28, 2009.

The indoor units feature one of the smallest footprints in the industry with overall dimensions of 24 19/32" x 24 19/32" x 12 5/16" and will fit into any traditional ceiling grid with no modifications. These new models are all rated at 16 SEER, with the heat pumps carrying an 8.5 HSPF rating. Other features include a wireless remote controller (wired controller an optional accessory), an integral condensate pump, remote ducting capability and low sound ratings down to 31 dbA. The new ceiling cassette models are ideal for any commercial or industrial application where wall space is at a premium, as well as many residential applications.



SANYO ceiling recessed air conditioners and heat pumps offer the utmost in versatility in solving your cooling and heating needs. By utilizing environmentally friendly and efficient R-410a refrigerant and DC Inverter technology, the SANYO air conditioner or heat pump, automatically adjusts its performance to meet the changing needs of the space while maintaining the desired temperature. This leads to increased efficiencies, low energy consumption and a very comfortable environment.

Features Include:

- Microprocessor Controlled Operation
- Wireless Remote Controller

- Dry Mode
- Air Sweep Control
- Automatic Fan Operation/3 Fan Speeds
- Automatic Heating/Cooling Changeover
- Electronic Refrigerant Control Valve
- 1 Hour Off Timer
- 24 Hour Programmable Clock
- Night Set Back Capability
- Anti-Mold Filter
- Hot Start Heating System
- Automatic Restart in the Advent of a Power Failure
- Self Diagnostic Function
- Built In 0°F Low Ambient Control (CL and CH Models)
- Integrated Condensation Drain Pump (Up to 20" of Lift From Drain Pan)
- Whisper Quiet Operation
- Fresh Air Capability
- Remote Ducting Capability

Optional Accessories:

- Insulated Line Sets
- Locking Wireless Remote Bracket
- Mini In-Line Condensate Pumps
- Wired Remote Control

About SANYO:

SANYO Electric Co., Ltd. Is a multi billion dollar global leader in providing solutions for the environment, energy and for lifestyle applications based on its brand vision, 'Think GAIA.' SANYO Commercial Solutions (a division of SANYO North America Corporation, s subsidiary of SANYO Electric Co., Ltd.), based in Wood Dale, IL, is recognized as a leader in air conditioning technology. Proudly celebrating 25 years of experience in the U.S., we are consistently building new ideas to help build your business. Our focus on efficiency and reliability demonstrates our commitment to our customers and our planet. By delivering more multi-zone options, space-saving designs and environmental friendship, our solutions become human solutions. When you think about a building as a living space, everyone involved lives better. From design to installation to operation, we build life for the living inside.

For Press Inquiries:

Lauren Monitz
Marketing Communications Coordinator,
Public Relations, Branding, Web

SANYO Commercial Solutions

1300 Michael Drive Suite A

Wood Dale, IL 60191

Phone: 630-694-8238

Email: lmonitz@sss.sanyo.com