



SANYO Commercial Solutions

HVAC Solutions Group
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COURSE DESCRIPTION

as of May 1, 2009

COURSE: Sales and Applications Training

LOCATION OF TRAINING: Sanyo Kennesaw Georgia Training Facility, Sanyo Authorized Training facilities with Sanyo HVAC products installed/operational.

COURSE OVERVIEW: This training course focuses on Sanyo's ECOi Multi Split Variable Flow Refrigerant (VRF) system. Upon completion of this course participants should have attained the required skills to recommend a system suitable for the building, understand the operation of a VRF system and its limitations. An appreciation of the energy saving characteristics and the use of the application software.

TIME REQUIRED: 1.0 Days

WHO SHOULD ATTEND: Our target audience includes Engineers, Architects and Distributor Sales staff members.

CLASS SIZE: Target class size is 10 - 15 individuals

GENERAL COURSE OUTLINE:

- Product Orientation
- Energy Saving Characteristics
- Application examples
- Limitations of this systems
- Controls
- Design Software training